# How does the cooperation on a commission basis work?

In this kind of cooperation we do not charge an annual fee, only the agreed comission of realized bookings. For our best resulting partners we offer VIP presentation.

### Process of cooperation:

- 1. We create the information page of the accommodation on sielok.hu Included: translation of info text into Hungarian, description, photos, price list, packages... The text is of course in Hungarian because our target audiences are Hungarian skiers.
- You will get all the requests via e-mail (we can forward them to max.
  2 e-mail addresses). In the e-mail you will find a link it leads you automatically to our booking system, where you shall answer the requests.
- 3. If the guest accepts the offer and he would like to book the accommodation, then you will receive all the contacts of the guest (E-mail address, phone number, address) and after that you can communicate direct to the guest, without our booking system.
- **4.** Two times per winter season (January, End of March) you get an e-mail from us about the commission calculation: you shall write here how many guests have paid from this our system calculates our commission.
- **5.** After the commission calculation you will get an invoice from us via post (if you want also via e-mail).

# What are the advantages of the cooperation on a commission basis?

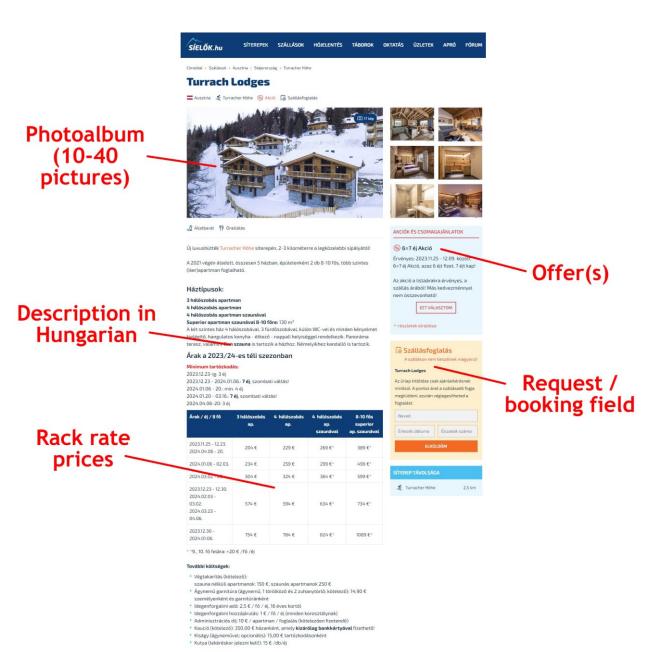
- you don't have any risks: if there are no guests from Sielok.hu, you don't have to pay
- you have to pay commission just after the guest arrived and paid at your accommodation
- we can publish the accommodation offers/packages in Hungarian without extra charge (first minute, last minute, off-season offers... etc.)

## How does the guest pay?

The guest pays always to your accommodation. You will have a direct contact with those guests, who have an interest for booking. You will use our booking system until the request is not confirmed by the guest, so we are just the platfrom, where you can find each other quickly. You can determine the conditions (pre payment, cancellation conditions, etc.)!

#### What languages do the guests speak with us?

If you don't speak Hungarian it is not a problem: At the application form there is an indication: "Hungarian is not spoken at the reception" - so our guests will send the requests in English. Sometimes it happens that the guest fills the application form in Hungarian - in this case you can use the "Google translator" button, which will translate the hungarian text into english in a second! Of course the menu of our bookingsystem is accessible in English/German!



#### How does a registration look like?

Lemondási feltételek: